



# **EnvisionCareers 2011 Winter Hong Kong Career Trek**

# Agenda

- **EnvisionCareers Overview**
- **Career Trek Overview**
- **Q&A**

# Who's EnvisionCareers?

- We are a career coaching firm that offers career counseling, career seminars & events that help professionals accelerate their career progression
- We have an extensive network of professional contacts throughout key Asian hubs & industries who can provide industry insight & networking opportunities that are hard to find elsewhere
- We can give you a realistic assessment of where you stand vis-à-vis your peers and how you can improve your positioning in the market place
- We can increase your exposure and help expand your network



# Career Trek Overview





# Career Trek Overview

A 3-Day trip (January 5 - 7) consists of company visits, panel discussions and networking opportunities that will help participants secure an internship or full-time position in the consulting or financial industry. Over 10+ top talents from the most elite firms in Hong Kong will be our speakers and share their experience with you.

Industry  
Insights

Networking

Job  
Opportunities

Wealth  
Management

Sales &  
Trading

Investment  
Banking

Alternative  
Investment

Management  
Consulting

Equity  
Research

A blurred background image of a man and a woman in business attire, both smiling. The woman is in the foreground, slightly to the right, and the man is behind her to the left.

# Career Trek Overview

- **Event Format:** A mix of company visits and informal panel discussions where professionals from different industries share their experience and answer questions from the participants.

- **Panel Discussion Topics:**

- Speaker's background & career path
- Speaker's current job function
- Specific industry overview
- What characteristics & education background are required to get into the specific industry
- Q&A



## Company & Speaker Profile

**As of now, we have speakers from the following firms:**

- **Management Consulting:** Boston Consulting Group, Oliver Wyman
- **Investment Banking / Private Banking / Sales & Trading/Equity Research:** Goldman Sachs, Es Capital Group, Deal Logic, RBS
- **Private Equity:** Alp Invest Partners, Goldman Sachs
- **Alternative Investment / Fund of Fund:** Paul Capital
- **Wealth Management:** Citi Group
- **Corporate Finance:** GE

**We are also arranging company visits with the following firm:**

- Merrill Lynch (confirmed) / JP Morgan (confirmed) Morgan Stanley/  
Clearwater / PeopleSearch



# Company & Speaker Profile

Name	Title	Company	Industry/Sector
D.H.	Associate	Goldman Sachs	Investment Banking Division/ Equity Capital Markets
P.Z.	VP	Es Capital Group	Investment Banking
A.Y.	Executive Director	Goldman Sachs	Private Equity
J.S.	Principle	Alp Invest Partners	Private Equity
J.S.	Director	Paul Capital	Alternative Investment
Y.K.	Project Leader	BCG	Management Consulting
F.C.	Management Consultant	Oliver Wyman	Management Consulting
R.L.	Executive Director	Merrill Lynch	Wealth Management
J.L.	VP	Citigroup	Wealth Management
B.C.	Relationship Manager	Deal Logic	Financial Data Service
M.C.	Associate	GE	Corporate Finance
H.P.	Associate	Goldman Sachs	Principal Strategies Division
P.T.	Associate	Royal Bank of Scotland	Equity Research





# Agenda of Previous Career Trek

This is our 4th time running the career trek and below is the agenda from our Hong Kong career trek back in July, 2010

7/21 Wed	7/22 Thu	7/23 Fri
<b>12:00pm – 13:00pm</b> <b>Company Visit: Merrill Lynch</b> <b>Speaker:</b> Director at Wealth Mgmt Division	<b>11:00am-12:00pm</b> <b>Company Visit:</b> AlpInvest Partners <b>Speaker:</b> Principal at AlpInvest	<b>11:30am – 13:00pm</b> <b>Lunch Meeting:</b> <b>Speakers:</b> Analyst at SAIL Advisor
<b>19:30pm – 21:00pm</b> <b>Panel Discussion:</b> <b>Speakers:</b> VP at Goldman Sachs Relationship Manager at Dealogic, Consultant at Bain	<b>17:00pm-18:00pm</b> <b>Panel Discussion:</b> Speaker: Engagement Director at McKinsey	<b>14:00pm-15:30pm</b> <b>Panel Discussion:</b> <b>Speaker:</b> VP at Blackstone, VP at JP Morgan
	<b>19:00pm – 20:30pm</b> Speaker: VP at Credit Suisse, VP at Intermediate Capital	<b>19:30pm – 21:00pm</b> <b>Panel Discussion:</b> Intern at Citigroup, Consultant at BCG





## Testimonial from the Previous Career Trek

**One of the participants from the CareerTrek in July 2010, B.F. shared his thoughts about the value of the CareerTrek:**

"The Hong Kong career trek is an excellent way to get in touch with people working in banking and consulting. I came away with a richer understanding of these industries. The professionals we met provided insight into their respective field, as well as suggestions about how to network effectively. I would strongly recommend the event to those pursuing a career in banking in Asia as a way to make contacts and better navigate the job market." - B. F., NTU GMBA



# Are You The Right Candidate for This Trip?

## **Who should sign-up for this trip?**

- If you graduated from top university and are looking for an entry-level professional position in Hong Kong
- If you have a couple years of work experience and are looking for better career opportunities and higher compensation
- If you are a MBA student / graduate/experienced professional, looking for full-time positions or internships in Asia
- If you are pursuing a MBA in the next two years, this trip will help you get a clear picture of the various career paths beforehand and build your network in Asia

# Benefits of Career Trek

## **To sum up, here are the benefits:**

- Learn the ins-and-outs of the job market in Hong Kong and the career opportunities available
- Get your resumes in front of hiring managers, increase your exposure in the industry and make a lasting impression that will help you secure an internship or full-time position in the future
- Great networking opportunities that will start opening doors for you and get you the job that match you deserve

## Contact Us

- **To apply, send your name, contact information and resume to [teressa@envisioncareers.com](mailto:teressa@envisioncareers.com)**
- **Trip Date:** January 5 (Wed) to January 7(Fri)
- **For more information, please call +886-2-2708-3805 ext 13 or email [teressa@envisioncareers.com](mailto:teressa@envisioncareers.com)**



Questions?

